

printcom Sales Manager

For more than 160 years manroland has developed, built and supplied innovative solutions for commercial, packaging and newspaper printing. manroland products include; top of the range high quality sheetfed and webfed presses and a comprehensive range of reliable printcom pressroom products, a trademark of manroland.

This post offers a competitive salary dependent on experience and excellent benefits including commission and a company car. Send your CV, current salary details and covering letter to Annie Clough, HR Manager:
■ annie.clough@manroland.co.uk
■ www.manroland.co.uk

WE ARE PRINT.®

We are now seeking an enthusiastic, target-driven and experienced Sales Manager to join our busy printcom team in the UK. Responsibilities include:

- Sale of printcom products in the UK
- Territory development concerning marketing, sales and profit of an assigned area
- Planning and implementation of KPI's, recruiting and training sales staff
- Managing, motivating and monitoring team performance
- Setting budgets/targets, monthly and weekly report preparation
- Participating in International sales meetings and International trade shows

To be considered for this challenging role, you must be able to demonstrate the following:

- A proven track record in sales growth and the ability to recognise potential new business, preferably within a print environment
- A confident, outgoing personality with strong communication, influencing and negotiation skills
- A proactive approach with a tenacious and determined manner
- Ability to provide excellent customer service at all times
- Capable of travelling throughout the UK and working effectively under pressure
- PC literacy with knowledge of Microsoft Windows applications is desirable

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